



TELEKOM SLOVENIJE, D.D.

Sector: Telecommunications
 Bloomberg ticker: TLSG SV

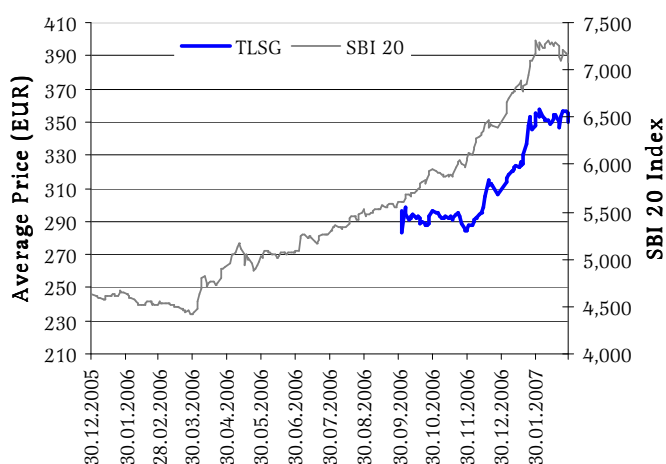
COMPANY INTRODUCTION

SHARES:
 TICKER: TLSC
 NUMBER OF SHARES:
 Common: 6,535,478
 Preferred: 0
 All: 6,535,478
 PRICE EUR (20.03.2007): 396.98
 BV (31.12.2006): 156.83
 MARKET CAP. mn EUR: 2,594.45

RATIOS:
 P/E: 25.79
 P/B: 2.53
 P/S: 3.60
 DY: 1.33%
 EPS: 15.47
 ROE: 9.82%
 ROA: 6.60%

	Date	Price	Ch %
Last	20.03.07	396.98	0.0
Min.	03.10.06	283.49	-28.6
Max:	20.03.07	396.98	0.0
2006	27.12.06	306.62	-22.8

Telekom Slovenije is the leading Slovenian telecommunications operator. The company was established in 1995 when PTT Slovenije was divided into two sectors, post and telecom. Since then it was subsequently developing telecommunications services parallel with the world's development of telecommunications. In some areas Telekom Slovenije was even among worlds pioneers to present new services. Telekom Slovenije has dominant market shares in the area of telephony, mobile telephony and internet services.



In 2006 the net revenues of Telekom Group amounted to EUR 719.7 mn increasing 8% from the year before. The operating profit increased 15% to EUR 134 mn and the net profit in the amount of EUR 100.6 mn was 5% higher than in 2005. Net sales revenues of the parent company amounted to EUR 394 mn, an increase of 4%. The operating profit reached EUR 67.2 mn, which is 10% higher and the net profit amounted to EUR 96.5 mn, which is 90% higher than in 2005.

Because Telekom has been under ownership control of government of Slovenia the company has not been involved in any of the activities outside Slovenia until recently. In 2006 Telekom Slovenije aquired two companies On.net and Ipko Net. On.net is the second largest internet service provider in Macedonia and is renowned for its planning of the largest Wi-Fi network establishment project in the world. Ipko Net is the main internet service provider in Kosovo. Two main goals that are presented by the present management is to further develop its services and also to penetrate its activities into neighbouring regions.

The future of Telekom Slovenije very much depends on its on going privatization process and possible strategic partner. The Government adopted its Strategic Guidelines for the Sale of the State Interest in Telekom Slovenije, d.d., on 11 May 2006 and has already chosen an adviser for due diligence and sale activities.

OWNERSHIP STRUCTURE

Shareholder	No. of shares	% stake	Cumulative % stake
REPUBLIKA SLOVENIJA	4,086,418	62.53	62.53
KAPITALSKA DRUŽBA, D.D.	365,175	5.59	68.11
SLOVENSKA ODŠKODNINSKA DRUŽBA, D.D.	277,839	4.25	72.37
NFD 1 DELNIŠKI INVESTICIJSKI SKLAD D.D.	121,287	1.86	74.22
KAPITALSKA DRUŽBA D.D. - PPS	115,558	1.77	75.99
AKTIVA NALOŽBE, D.D.	81,292	1.24	77.23
DELNIŠKI VZAJEMNI SKLAD TRIGLAV STEBER I	66,641	1.02	78.25
MAKSIMA HOLDING D.D.	51,201	0.78	79.04
POTEZA NALOŽBE D.O.O.	33,063	0.51	79.54
CONFINVEST AKTIENGESELLSCHAFT	32,987	0.50	80.05

KEY FINANCIAL DATA

000 EUR	Group			Company		
	2006	2005	06/05	2006	2005	06/05
INCOME STATEMENT						
Net sales revenues	719,698	668,792	8%	393,623	378,646	4%
Operating profit	133,970	116,227	15%	67,164	61,319	10%
EBITDA	290,817	270,192	8%	144,916	142,000	2%
Profit before tax	131,703	117,175	12%	113,223	61,652	84%
Net profit	100,611	95,967	5%	96,527	50,680	90%
BALANCE SHEET						
Total assets	1,525,007	1,446,981	5%	1,153,672	1,073,887	7%
Total equity	1,024,939	952,843	8%	917,927	853,219	8%
Minority interest	3,530	416	749%	-	-	-

CONTACT

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